19th AMNUAL 15 UNDER FIFTEEN

The Alamo

Ashley's At Home Grooming

Axis Accounting and Tax Service

Bailey Family Insurance

Bobby Shaw Building and Remodeling

Credit Pro Autos

Duct Dusters

East Side Marine Inc.

Pier 55 Lounge

Hellowater

Illinois Trucking Association

Jerk Shop Go

Keefner's

True Colors Floral

Who Does Your Hair?



This is the 19th year that *Springfield Business Journal* has partnered with United Community Bank to recognize 15 outstanding small businesses in the local area. To qualify, a business must be located in Sangamon or Morgan county, have been open for at least two years and have 15 or fewer full-time employees. A business is eligible to be recognized again after five years, and several of this year's recipients are repeat winners. The recipients represent a wide variety of industries, and some have been in business for decades – including several second-generation family businesses – while others are much newer. What they have in common is that each of these business owners is passionate about their company and providing a service to the Springfield area.

If reading these profiles makes you think of another small business who deserves recognition, you don't have to wait to make a nomination for next year's 15 Under Fifteen. To submit a nomination and view a list of previous selectees, visit www.springfieldbusinessjournal.com and click on the awards program tab.

SNAPSHOT

Established: 2015 Owner: Ashley Sims Employees: 1 Services: Pet grooming 3351 S. Sixth St., Suite 5, Springfield 217-971-3072

PROFILE

Ashley Sims opened Ashley's at Home Grooming in order to balance work and family "I worked for a local grooming salon, but with having an infant, it was hard to find reliable care for him," said Sims.

Ashley's at Home Grooming offers quality grooming specifically tailored to each individual pet. "I strive to make every pup look and feel their best. I thoroughly enjoy when dogs come to the

door and are so excited to see me," said Sims. "I strive to make each 'spaw' day a great experience for the dogs. I also make sure each dog is as calm as possible; I work with them and not against them. If a dog is having a hard time, I will give it breaks, and sometimes recommend that in the future, a dog's 'spaw' day be broken up into multiple sessions so it is not a stressful experience," explained Sims.



Ashley's at Home Grooming

ASHI EY SIMS

Photos by Ben Romang

SNAPSHOT

Established: 1976 Owners: Steven Bailey and Kristopher Bailey

Employees: 4
Services: accounting and taxes

2425 W. Iles Ave., Suite 1, Springfield 217-546-1009 steve@myaxistax.com

PROFILE

Axis Accounting and Tax Service is owned by Steven Bailey and his son, Kristopher Bailey.

"I started the business because I wanted to have control of my own destiny," said Steven Bailey. "I did not want to be controlled by some corporate giant or government agency. I also thought I could make more money working for myself than I could make working for someone else." Kristopher Bailey joined the business in 1995.

Axis Accounting & Tax Service specializes in accounting, payroll and tax preparation for small businesses, as well as individuals. "All our people are very friendly, courteous and helpful. We strive to please each and every one of our clients to the best of our ability," said Steven Bailey. "For over 46 years, we have helped our clients with tax planning and financial planning strategies."



Axis Accounting and Tax Service

LEFT TO RIGHT: STEVEN W. BAILEY, BARBARA GRIFFIN, BRENDA ELAM AND KRISTOPHER B. BAILEY



Bailey Family Insurance

LEFT TO RIGHT: KEELY CARDWELL, TYLER BASKETT, MARK BAILEY, CHRISTINE BAILEY, JOHN DRUM AND JOURDAN KITCHENS (DOGS: GUNNER AND DAISY)

SNAPSHOT

Established: 2017 Owners: Mark and Christine Bailey Employees: 6 Services: insurance 1625 S. Sixth St., Springfield 217-441-2342 christine@bfi.us

PROFILE

The mission statement at Bailey Family Insurance is "Loving the community through protection and education," and owners Mark and Christine Bailey take great pride in doing insurance differently because of their passion for helping people. Insurance isn't just a job for the BFI team.

Through his military career and insurance experience, Mark Bailey has dedicated his life to helping people. After obtaining her MBA and growing other small businesses during her marketing career, Christine dreamed of owning her own small

business. By opening their own independent insurance agency, they had the power to make an impact on their community and help each client set their lives up for security and success.

"BFI was built on a familycentric foundation, with customer experience at the base of its core values," said Christine. "We often say, 'Welcome to the BFI Family' during the onboarding process with both clients and team members, as we truly do invite you in and treat you as one of our own."





Bobby Shaw Building and Remodeling

LEFT TO RIGHT: SHAUN SHAW, CHANTELL CHASE, BOBBY SHAW (OWNER), DANNY RUNKEL, TRAE RUNKEL

SNAPSHOT

Established: 1987 Owner: Bobby Shaw Employees: 9

Services: home remodeling

217-546-3973 bobby@bsmaint.com

PROFILE

Bobby Shaw Building and Remodeling started out as a handyman service outside of Bobby Shaw's day job. After a couple years, he was able to turn the company into a full-time business.

"We are not just one specific type of contractor. We are able to offer full service, covering all aspects of a customer's project," said Shaun Shaw, Bobby's son and operations manager. "We can handle residential and commercial maintenance and remodeling. The customer only has to reach out to one person to handle any of their needs. We started this business as a family 35 years ago, and to this day remain family-owned and operated."

The Shaw family prides themselves on the principles of quality workmanship, timely completion, competitive pricing and integrity in all business dealings. "We combine knowledge and research with our extensive practical experience to ensure a specialized approach for your property," said Shaw.

SNAPSHOT

Established: 2013 **Owners:** Terry Stromquist and Steve Brink

Employees: 12

Services: auto sales and service

4580 W. Wabash Ave., Springfield < 217-546-4002

adam@creditproautos.com

PROFILE

As vice president of Mercantile Bank in Quincy, Terry Stromquist saw an opportunity to open his own business by providing dependable transportation for those with no credit or poor credit. Today, Stromquist, along with Steve Brink, own both the Springfield and Quincy Credit Pro Autos dealerships.

"We provide our customers with the combination of quality vehicles, affordable financing and expert servicing after the sale," said Adam Karger, accounts manager. "What sets us apart from other

businesses in this field is the twoyear/24,000-mile limited warranty each customer gets free of charge. We have a highly capable service department that can fix any maintenance issues that may come up. We also report monthly to TransUnion, which is helpful for those customers looking to build their credit."

Credit Pro Autos' employees pride themselves on being personable, dependable and always willing to go the extra mile to satisfy their customers.



Credit Pro Autos

LEFT TO RIGHT: MIKE SIELSCHOTT, FRANKLIN WILLIAMS, AMANDA PINGLETON, JEREMY SMITH, FRANK PHILLIPS, ADAM KARGER, TANNER PARRISH, HEATHER HULL, BRANDON BRADY AND ASIF RAZA. NOT PICTURED: PATRICK ECKHARD



SNAPSHOT

Established: 2018

Owners:Jeff and Monique Wantland

Employees: 5
Services: air duct cleaning

217-891-3809 ductdusters@comcast.net

PROFILE

After learning that their 4-year-old daughter suffered from respiratory allergies, Jeff and Monique Wantland knew it was crucial for her to breathe clean air. At the time, Jeff was working for a plumbing and HVAC company that also offered air duct cleaning, and they had this service performed regularly at their own home. Then, Jeff met someone who worked for a company that designed and built duct cleaning equipment. He became convinced that machinery was superior but couldn't find a local company with anything similar.

After a few years, the couple decided to start their own air duct cleaning company, with Monique handling the business side and Jeff taking care of day-to-day operations.

The Wantlands said that a key to their success is keeping things simple. "We stand out because we have a simple approach to business: people first and business second," said Jeff. "We treat people the way we like to be treated: by charging a fair price, showing up on time, being friendly, admitting mistakes and believing in what we do."



Duct Dusters

LEFT TO RIGHT: ERIC COURTAWAY, JEFF WANTLAND, MAC WANTLAND, KURTIS MCCUBBIN



East Side Marine

TOP ROW: JAMES BRANSON, STEVE POE, ANDY VINCENT; BOTTOM ROW: ELAINA BRANSON, DEB WALLACE, GEOFF BENDORF. NOT PICTURED: DEVIN MARTIN AND KEVIN MARTIN

SNAPSHOT

Established: 1964 2525 North G Owners: Steve Poe, Debbie Wallace, 217-522-2408 Terry and JoEllen Dalton esmboats@c

Employees: 7
Services: boat sales and service

2525 North Grand Ave. East, Springfield e, 217-522-2408 esmboats@aol.com

PROFILE

East Side Marine opened as a small retail and repair boat business and was subsequently sold in 1984. "I bought into the business in 1996 because of my friendship with the owner at that time and my love of all things boating fostered throughout my life," said co-owner Steve Poe. "Prior to East Side, I had spent 20 years in the medical profession."

Poe's business partners are Debbie Wallace, along with Terry and JoEllen Dalton, who own The Boat Place in Rockville, Indiana. "Our success is a direct result of the type of people who work at East Side Marine. All are hardworking, dedicated individuals who are highly skilled and a lot of fun to be around," said Poe. "When you sell fun, you should exude it. When prospective clients come in, they leave as customers and friends. We've grown from a local one-room business to a much larger intra- and interstate business due to these individuals' desire to please our customers."

Hellowater

RUSTY JONES

SNAPSHOT

Established: 2017
Owners: Rusty Jones and Tom Bushkie
Employees: 10
Services: beverage sales

15 S. Old State Capitol Plaza, Springfield 888-474-3556 rusty@hellowater.com

PROFILE

Hellowater is a manufacturer of enhanced waters. The company was co-founded by innovators Tom Bushkie and Rusty Jones, who wanted to provide true functionality without sugar for the next generation of beverage consumers.

"Hellowater includes three varieties, each designed to deliver quality wellness benefits in digestive health, immune defense and pH balance," said Jones. "Hellowater was born with the mission to inspire health. It meets the needs of

people with active lifestyles who are looking to make good choices that will positively impact their health."

The company has been helped by the support of the leadership team at Innovate Springfield, who has opened doors along the way. "Hellowater understands the value of a community," said Jones. The company has also recently partnered with Springfield-based business BRANDT in bringing to life a patented immunity beverage, Hellowater Defense.

SNAPSHOT

Established: 1930
Executive Director: Matt Hart
Employees: 6
Services: trade association

932 S. Spring St., Springfield 217-789-6017 matt@iltrucking.org

PROFILE

The Illinois Trucking Association is a nonprofit, full-service trade association led by trucking companies. It works to promote and protect the interests of the trucking industry throughout Illinois.

The ITA is dedicated to enhancing the effectiveness of its member companies by providing excellence in education, advocating for sound public policies, providing quality training and information and promoting a safe, dependable

and cost-effective transportation system.

Also, the ITA is committed to articulating the concerns of the trucking industry to government, regulatory bodies and the general public. The association further assists member companies in managing the impact of change in the trucking profession and enhancing the professional and economic growth of their many members.



Illinois Trucking Association

LEFT TO RIGHT: JENNIFER GRIDER, LINDA BLISSET, MATT HART AND ADINA DUNN. NOT PICTURED: BRIAN SCHUMACHER AND DANA FALCO.

15



Jerk Shop Go

LEFT TO RIGHT: JKWON LEE, JEMARI JACOBS, KADEJIA BERKLEY (OWNER), LES FAVOR AND DEANDRE AVILA.

SNAPSHOT

Established: 2020 Owners: Kadejia Berkley and Ken Berkley

Employees: 9
Services: restaurant

213 S. Fifth St. and White Oaks Mall 217-717-0299 jerkshopgo@gmail.com

PROFILE

Jerk Shop Go is run by the father and daughter duo of Ken and Kadejia Berkley. "We opened up our Springfield shop in March 2020, right before the pandemic started, in hopes of providing a fresh and savory Caribbean flavor to the city of Springfield" said Kadeiia Berkley.

The family's first restaurant was The Jerk Shop, which opened in 2014 on the west side of Chicago. Kadejia and her two sisters opened another location in Macomb while attending Eastern Illinois University, then she moved to Springfield following her graduation.

"We offer our customers a unique dining experience by utilizing our Jamaican – spiced family recipes to create flavorful, fun and creative menu options," Ken Berkley said. "I believe we stand out as one of Springfield's best small businesses because our meals are made fresh daily and always served with a smile."

SNAPSHOT

Established: 2015 Owner: Angie Keefner-Grieser Employees: 12 Services: restaurant 1941 W. Iles Ave. 217-546-1941

PROFILE

Angie Keefner-Grieser opened Keefner's as a tribute to her father, Paul Keefner, who owned Bachmann and Keefner Drugstore that was located in downtown Springfield. "I have his menu on my menu," said Keefner-Grieser. "The restaurant has a collection of items that were part of the decor in the drugstore. I worked there as a teenager and young adult."

Keefner-Grieser learned how to run a business while managing the Office Sports Bar & Grill for 12 years before the landlord for Montvale Junction approached her with the idea of having her own place. "My family was on board, and even helped me financially. It was then that I decided to have a place where folks could enjoy their favorite comfort foods in a comfortable atmosphere."

For her and her staff, their prime objective is to make sure that everyone who walks through the doors of Keefner's feels like family.

Keefner-Grieser extends the family welcome to her staff as well. "I treat my staff like family, and we work well together. My customers recognize that, and it is appreciated," she said.



Keefner's

LEFT TO RIGHT: CHLOE ALBERT, FELICIA YATES, MIKE DAVIS, JIMMY BURKE, ANGIE KEEFNER (OWNER), DEANDRE HOPSON, KRISTI ADAMS, SEAN CUMMINS, JENNY ALLISON, MADDY ST. AUBIN AND CHARLES WELLS



Pier 55 Lounge

SITTING: LISA TODD (OWNER), KATHY BARTLEY AND LIZ TURY; STANDING: BRET TODD (OWNER), CURT HOLDENER, STACY WASILEWSKI AND LISA BARRY

SNAPSHOT

Established: 1992 Owners: Bret and Lisa Todd Employees: 8 Services: bar 1225 Toronto Road, Springfield 217-585-0241 Pier55lounge@hotmail.com

PROFILE

Pier 55 Lounge is a friendly neighborhood bar which boasts a cool nautical theme and a 7-foot swordfish as the center of attention. Owners Bret and Lisa Todd purchased the business in October 2020, amidst the COVID pandemic.

"We were sitting at a restaurant with some friends when one of them hollered, 'Hey Bret, you oughta buy the Pier!' The owner's wife was sitting nearby, and she shook her head, confirming that the bar was for sale," said Lisa Todd. "Owning a bar is not something either of us had ever thought we'd do, but we have thoroughly

enjoyed every minute of it."

According to Todd, Pier 55 Lounge is one of Springfield's best small businesses because it is not just in the business of selling alcohol. "We have a dedicated team of bartenders who are committed to delivering a fun yet relaxing environment, serving the coldest drinks and best popcorn in town," she said. "Each brings a unique style and attitude to the bar, and customers love their diverse personalities, which we feel is a huge part of our success. Our employees are full of enthusiasm, making sure that Pier 55 is a fun and friendly place to be."



The Alamo

LEFT TO RIGHT: MADDIE SHURES, DANIELLE CLARK, BARRY FRIEDMAN, AMY FRIEDMAN, JON CLARKE AND BRITNEY LONG.

SNAPSHOT

Established: 1994
Owners: Barry Friedman and
Amy friendman
Employees: 10
Services: bar

115 N. Fifth St., Springfield 217-523-1455 310 N. Main St., Chatham 217-483-6699

PROFILE

The Alamo is one of downtown's longtime watering holes and music venues. "I, and others in my age group, had moved home from college and were working young adults," said owner Barry Friedman. "So, when an opportunity happened to present itself (to purchase the business), I knew there were people who were always looking for a fun place to go. Everyone I knew liked to get together, socialize and have a good time."

Generations of families have been customers, and with that comes the need for evolution and adaption. "My age group grew up and had kids. Times change, and the landscape of Springfield has changed," said Friedman. "What used to be a bustling downtown with foot traffic is now a challenge, as well as our latest impasse, the pandemic. But we have always been a small business that does its best to adapt and works to provide a quality environment."

Friedman believes downtown Springfield is pivoting into more of an entertainment hub than a business district, and he intends to continue to provide entertainment for the community, such as taking over sponsorship of the annual Old Capitol Blues & BBQ festival.

PROFILE

SNAPSHOT Established: 1987

Owner: Denise Kerr

Services: hair salon

Employees: 4

Denise Kerr and Mary Ushman Schwarz worked together at a hair salon, and when that business was put up for sale, they decided to go out on their own and continue working together. "We originally leased a small salon on West Jefferson that we could decorate with our own style and cater to the needs of our clientele," said Kerr. "Unfortunately, in 1990, Mary was diagnosed with multiple sclerosis and had to step away from the business."

There are now some clients who have been coming to the salon for

501 W. Monroe St., Springfield 217-787-7919 truecolorsfloral@uahoo.com

PROFILE

Services: floral shop

SNAPSHOT Established: 1993

Employees: 4

Owner: Jamie Patarozzi

Jamie Patarozzi purchased True Colors Floral in May of 2019 and moved to the current location in 2020. "True Colors has been one of Springfield's leading floral design businesses since its opening in 1993," said LeeAnn Nelson, floral designer. "Over the years, we have become known for our beautiful and personal approach to floral design that suits any style or budget. Everyone needs beauty in their lives, and Jamie recognized this and chose to continue the legacy of True Colors," said Nelson.

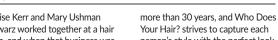
Whether for a wedding, event, birthday, get well, sympathy or just - because occasion, the fullservice flower shop gives the best customer service, value and creativity. "Jamie does not hesitate to jump in and help with all areas of True Color's business. She is an active owner, and we are lucky to work with her," said Nelson.



True Colors Floral

LEFT TO RIGHT: MIKAYLA NABORS, KENDY GRISWOLD, LEEANN NELSON AND JAMIE PATAROZZI (OWNER).

1530 S. Sixth St., Springfield 217-528-3613 wdyh1530@aol.com



person's style with the perfect look for them. "Our stylists must excel in our specialized training program before they start working on clients. And, our continuing education surpasses industry standards," explained Kerr. Furthermore, "We work together as a team, always helping each other out when we have time. If you would like a fresh point of view, we offer input from multiple stylists on any consultation."



Who Does Your Hair?

LEFT TO RIGHT: CYPRIANA (PRI) ADAMS, DENISE KERR (OWNER, SITTING), ASHLEE ROBERTSON AND TAYLOR STOVALL.

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